

BIN
TO
BOTTLE®



About Us

Bin to Bottle Winery was conceived by industry veterans to provide a level of service to the custom crush business previously unavailable in the Napa Valley.

What makes Bin to Bottle different? We have developed a state of the art winery whose sole purpose is to make exceptional wine for others. That is to say, virtually all the wines we produce are for brands that we do not own.

Our clients can rest easy knowing their fruit and wine will never take a back seat to the owner's brand. This is an important difference from the myriad of wineries providing custom crush services as an ancillary part of their primary business; producing their own wine.

You can count on Bin to Bottle to put all our effort into making your wine, because...**that is all we do!**

Our Team

Every employee/team member understands our goal; to provide the best overall wine making experience for our customers in wine country.

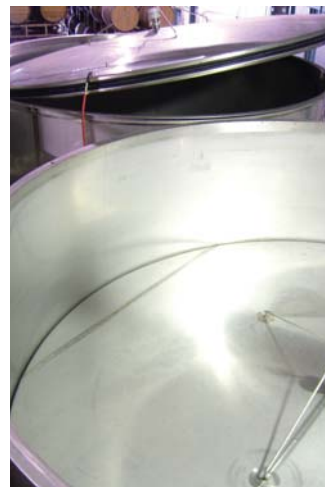
Our employee's experience, training and wine education are an integral part of our ability to provide exceptional quality work and service.

Give us a call or shoot us an email and explore why we should be the home for your wine brand. Once you "Discover Service" with Bin to Bottle you will have found a lasting home for your wine.

Our New Facility

Bin to Bottle was built with the following state-of-the-art equipment:

- Over 120 open and closed top fermenters ranging from 1,800 to 9,000 gallons (all tanks indoors or in fully covered tank farm)
 - Delta & Diemme Crusher/Destemmers
 - Diemme Presses (6 & 14 tons)
 - Francesca and Waukesha must pumps
 - Full service, state-of-the-art wine laboratory
 - CCOF - Organically Certified production facility
 - DSP permitted facility with in-house alcohol reduction system
 - In-house cross flow filtration
 - Plate and frame filtration
 - Tom Beard barrel washing systems with Gamajet heads and ozonated water
 - Full service GAI bottling line for all your wine bottling needs
 - 20,000 sq. ft. temperature and humidity controlled barrel storage facility
 - Fully sprinkled and protected by a central station alarm system
 - Environmentally sensitive with a state-of-the-art wastewater treatment plant
 - To be completed in 2009: a new, 25,000 sq. ft. barrel storage building with a 400 sq. ft. tasting room adjacent to the existing winery facility
 - To be added in 2010: 13,000 sq. ft. of case storage
- No In charges for all wines bottled at Bin to Bottle



Synopsis of services

- Alternating proprietorships
- Winemaker Concierge™
- Complete bottling services
- Inclusive winemaking services with inclusive pricing
- Crushing, pressing, juicing
- Temperature controlled and humidified barrel aging
- Tank and Barrel Fermentation
- Temperature control stainless storage
- Cross flow & plate/frame filtration
- Wide-ranging barrel services
- Whole cluster pressing
- Comprehensive lab services
- New, 400 sq. ft. tasting room (2009)
- Organic certified processing
- Full time quality control Enologist
- Numerous wine treatment services i.e. alcohol reduction, VA removal, etc.
- Exclusively offering a myriad of services from Crushpad Commerce

We started to work with Bin to Bottle in 2006 and found them to be professional and accommodating. Their custom crush only facility has resulted in strong customer service and a facility ideally suited for high custom work.

- Reed Renaudin / X-Winery



Together with

CRUSHPAD

Bin to Bottle is excited to announce an exclusive, strategic alliance with Crushpad, one of the fastest growing and most innovative wine services companies in the world. By partnering with Crushpad, Bin to Bottle now offers, under one roof, the most comprehensive set of wine industry services available anywhere.

Complementing Bin to Bottle's winemaking capabilities, Crushpad Commerce has already provided 150 wine brands with a simple "plug in" service that handles the legal, logistics and marketing needs of small to mid-sized wine brands. With Crushpad Commerce and Bin to Bottle, you can focus on promoting and selling your wine instead of spending valuable time grinding through the details.

Crushpad Commerce includes:

- Production and distribution licensing and compliance
- Brand and packaging development
- eCommerce - storefront and online marketplaces
- Case goods storage and fulfillment
- Direct to consumer shipping to over 35 states
- Wholesale and direct to trade in major markets
- Accounting and funds distribution
- Optional services for viticulture and winemaking consulting



Winemaker Concierge™

Bin to Bottle is pleased to introduce Winemaker Concierge™, a free service provided exclusively to our Bin to Bottle clients.

Winemaker Concierge™ is designed to simplify the life of our Winemaker clients throughout the year and particularly during harvest. Our clients will find a whole host of free services available through our new business center including:

- Semi-private work space cubicles with high speed wireless internet, AC power connections for your laptop, a PC to check your email or search the web, network printer, copier and fax machine
- Office supplies for your document needs
- We mail your letters and packages (postage not incl.)
- Car Wash (we wash your car while you are checking your ferms, we will even check your oil)
- Daily dry cleaning and laundry drop off/pick up
- Can't get to your ATM? Write us a check and we will provide you with the cash, saving you a trip to the bank
- Call us by 10am with your order and we will pick up lunch for you (price of lunch not incl.)
- Pull an ice-cold beer into a frosty pint glass from our Kegeerator
- New Verizon cell tower located on property for extraordinarily good cell service
- See a service missing that you may need? Just let us know and we will do our best to add it

Marco DiGiulio and his team at Bin to Bottle have always been a pleasure to deal with, and it's clear they're good at what they do. From blending trials and consultation, to sourcing and packaging, to the nuts-and-bolts side of winemaking, they have been a terrific partner. We would certainly recommend Bin to Bottle to anyone looking for custom crush services.

- Rhett Gadke / Bounty Hunter Rare Wine & Provision

Contact Us - We would love to show you around Bin to Bottle



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